BROWNSVILLE, PA ANNUAL EEO PUBLIC FILE REPORT

Facility ID	Date Report Covers:	Employer:	Job Search to:
	April 1, 2023- March	Forever Media, Inc.	careers@forevermediainc.com
	31, 2024		
	Stations, City of	Employment Unit Address:	Contact Person, Title, email,
	License:	123 Blaine Road	phone number:
65709	WOGG-FM, Oliver, PA	Brownsville, PA 15417	David Pavlic, RSM
33828	WPKL-FM-	On-Line Public File location:	dpavlic@forevermediainc.com
	Uniontown, PA	www.foreverpittsburgh.com	724-938-2000

This EEO Public File Report is filed in each Station's online FCC Public File.

Employer is an equal opportunity employer and does not discriminate in the recruiting, hiring, training, or promotion of employees or, in its advertising practices by reason of race, color, religion, sex, or national origin. We engage in a continuing and evolving effort to seek out prospective applicants for employment. The Annual EEO Reports herein exemplify those agencies contacted. Those which requested to be contacted, are so noted. We have found these agencies to be suppliers of diverse and qualified employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community. We periodically re-evaluate the recruitment process to enhance wide dissemination. As a result, we believe our overall package of recruiting initiatives has been successful over the past two reporting periods.

Full-Time Vacancies Filled:

Job Title	Hire Date	Persons Hired	Persons Interviewed	Recruitment Sources Used from Master List	Referring Source
	Date	mieu	interviewed		Jource
Account	9/20/23	1	4	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,	4
Executive				24,25,26,27,28,29,30,31,32,33	
Account	1/22/24	1	2	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,	4
Executive				24,25,26,27,28,29,30,31,32,33	
Total		2	6		

Full-Time Recruitment Sources Master List:

Recruitment	Recruitment Source	Source	Referrals	
Source	Name, Address, Phone, Contact, email, URL	Requested	from this	
Number		Notification	source	
1	Forever Media Web	No	1	
	123 Blaine Road			
	Brownsville, PA 15417			
	Foreverpittsburgh.com			
2	Forever Media ON-AIR RADIO STATIONS	No	0	
	WOGG/WPKL			
	123 Blaine Road			
	Brownsville, PA 15417			
	724-938-2000			
	www.careers@forevermediainc.com			
3	Walk-Ins, Employee/ Client Referrals/Other	No	0	
	David Pavlic, Sales Manager			
	123 Blain Road			
	Brownsville, PA 15417			
	724-938-2000			
	careers@forevermediainc.com			
4	Indeed	No	5	
	177 Broad Street,6 th Floor, Stamford CT 06901			
	888-746-9333			
	Customer Support			
	www.indeed.com			
5	Linked In	No	0	
	www.linkedin.com			
6	PA Association of Broadcasters		0	
	Gail Ponti			
	208 North 3rd Street, Suite 105			
	Harrisburg, PA 17101			
	717-482-4820			
	www.pab.org			
7	Internal Job Posting-Cumberland	No	0	
	350 Byrd Avenue			
	Cumberland, MD 21502			
	Tim Martin			
	301-722-6666			
	tmartin@forevermediainc.com		_	
8	Internal Job Posting- Easton	No	0	
	306 Port Street			
	Easton, MD 21601			
	Patti Tibbitt			
	410-822-3301			
	ptibbitt@forevermediainc.com			
9	Internal Job Posting-Havre de Grace	No	0	
	707 Revolution Street			
	Havre de Grace, MD 21078			
	Doug Hall			
	866-664-1037			
	dhall@forevermediainc.com		_	
10	Internal Posting-Brownsville	No	0	
	123 Blaine Road, Brownsville PA 15417			
	Joyce Nicholson			

	724-938-2000		
	jnicholson@forevermediainc.com		
11	Internal Job Posting – Pittsburgh	No	0
	2 Robinson Plaza, Suite 410		
	Pittsburgh, PA 15205		
	Dottie McCartney		
	412-275-3393		
	dmccartney@foreverpittsburgh.com		
12	Internal Job Posting – York/Hanover	No	0
	275 Radio Road		
	Hanover, PA 17331		
	Tammy Signor		
	717-637-3831		
	tsignor@forevermediainc.com		
13	Internal Job Posting – Milford	No	0
	1666 Blairs Pond Road		
	Milford, DE 19963		
	Nanci Black		
	302-422-7575		
	nblack@forevermediainc.com		
14	Internal Job Posting – Wilmington	No	0
	2727 Shipley Road		
	Wilmington, DE 19810		
	Bobbi Jo Clifford		
	302-478-2700		
	bclifford@forevermediainc.com		
15	Bethany College	No	0
	John E. Osborne		
	31 E. Campus Drive		
	Bethany WV 26032		
	304-829-7395		
	josborne@bethanywv.edu		
16	CareerLink – Washington PA	No	0
	C. North		
	90 W. Chestnut Street, Suite 190 LL		
	Washington, PA 15301		
	724-223-4500		
	cnorth@pa.gov		
17	CareerLink Centers-Beaver Falls, PA	No	0
	James Mackin		
	2103 Ninth Avenue		
	Beaver Falls, PA 15010		
	724-728-4860		
40	jobtraining@jtbc.org		
18	CCAC	No	0
	Pamela Nichols (Boyce)		
	808 Ridge Avenue, Room SSC 110		
	Pittsburgh PA 15212		
	724-325-6770		
40	pnichols@ccac.edu	A.1	
19	Eastern Gateway Comm College	No	0
	Career Services Center		
	400 Sunset Blvd.		
	Steubenville, OH 43952		
	740-266-9665		
22	adaly@egcc.edu	.,	
20	Edison Local Schools	Yes	0
	Leah Eft		

	Career Pathways Coach		
	Leah.eft@edisonwildcats.org		
	740-765-4313 x 106		
21	Media Association of Pittsburgh	No	0
	Trisha Duffy		
	Pittsburgh, PA		
	VPCommunication@mediaPittsburgh.com		
22	Penn State - Fayette Campus	No	0
	Brittany Will		
	2201 University Drive		
	LeMont Furnace PA 15456		
	724-430-4100		
	Bmw6394@psu.edu		
23	Pittsburgh Technical College	No	0
	Career Services Center		
	1111 McKee Road Oakdale PA 15071		
	412-809-5100		
24	careerservices@ptcollege.edu Regional Economic Dev Assoc.	No	0
24	Service Rep	INO	U
	110 Main St. 3 rd Floor-P.O. Box 1029		
	Wheeling WV 26003		
	304-232-7722		
	tmarking@redp.org		
25	West Liberty State College	No	0
	Christopher McPherson, Director		Ü
	PO Box #295, Route #88		
	West Liberty WV 26074		
	304-336-8018		
	christopher.mcpherson@westliberty.edu		
	lsdc@westliberty.edu		
26	Franciscan University of Steubenville		0
	Dr. Dave Schaeffer	No	
	1235 University Boulevard		
	Steubenville OH 43952		
	740-284-5391		
	https://app.joinhandshake.com		
27	Geneva College	No	0
	3200 College Avenue		
	Beaver Falls, PA 15010		
	721-846-5100		
20	https://app.joinhandshake.com	N1 -	0
28	Indiana University of Pennsylvania	No	0
	1101 South Drive Indiana, PA 15705		
	724-357-2100		
	https://app.joinhandshake.com		
29	PennWest	No	0
29	California Univ of Pennsylvania, Clarion University and	INU	U
	Edinboro University		
	https://app.joinhandshake.com		
30	Robert Morris University		0
30	Career & Professional Develop Ctr		U
	6001 University Boulevard		
	Moon Twp, Pittsburgh PA 15108		
	412-397-6333		
	https://app.joinhandshake.com		
	песрод арраничинания пакслени	1	

31	Slippery Rock University	No	0
	1 Morrow Way		-
	Slippery Rock, PA 16057		
	800-778-9111		
	https://app.joinhandshake.com		
32	University of Pittsburgh	No	0
	4200 Fifth Avenue		
	Pittsburgh, PA 15260		
	412-624-4141		
	https://app.joinhandshake.com		
33	Youngstown State University	No	0
	1 University Plaza		
	Youngstown, OH 44555		
	330-941-3000		
	https://app.joinhandshake.com		
34	All Access	No	0
	24955 Pacific Coast Highway, C303		
	Malibu CA 90265		
	www.allaccess.com		
	(Programming only)		
35	Country Aircheck	No	0
	Monta Vaden		
	941 18 th Avenue, 2 nd Floor		
	Nashville, TN 37212		
	www.countryaircheck.com		
	(Programming only)		
36	Radio Online	No	0
	www.radioonline.com		
	(Programming only)		
37	Joel Rabb	No	0
	668 Woodbourne Road		
	Suite 202		
	Langhorne, PA 19047		
	215-750-6868		
	www.joeraab.com		
	(Programming only. Ended 12/31/23.)		
38	TBC Holdings LLC	No	0
	tbcholdingsllc.com		
	Cameron McDowell		
	724-513-6663		
		Total	6

Outreach Activities List:

Outreach Number	Date	Recruitment Initiative	Description	Participants
1	9/12/2023	#1 Conventions, Job Fairs, Career Days, Career Fairs	PA CareerLink Greene County Resource & Career Fair on Tuesday, September 12, 2023 from 10am-2pm.	Amanda Syner, Sales Assistant represented Forever Media, Inc.
			Forever Media-Brownsville/Pittsburgh (WOGG-FM/WOGH-FM/WOGI- FM/WKPL-FM/WPKL-FM) participated in the PA CareerLink Greene County	
			Resource & Career Fair on Tuesday, September 12, 2023 from 10am-2pm at 200 Greene Plaza; Waynesburg, PA 15370. The event featured open	
			discussion, information on employment and career opportunities from 19 vendors in a variety of fields. These included childcare & tutoring services,	
			county government, education (colleges, universities & trade schools), employment services, energy (coal, gas & oil), law enforcement &	
			rehabilitation, media, senior care facilities & services, and transportation.	
2	10/25/23	#1 Conventions,	Information on current employment opportunities with Forever Media Inc. was offered to attendees. Frostburg State University Virtual	Diane Fetty represented
2	10/23/23	Job Fairs, Career Days, Career Fairs	Career and Internship Fair. Engaged with students and alumni seeking employment opportunities.	all of the Forever Media stations.
3	11/2/23	#1 Conventions, Job Fairs, Career Days, Career Fairs	University of Delaware's 2023 Communications, Marketing and Media Career Meetup. Engaged with students and alumni seeking full-time, part-time and seasonal career opportunities and career advice relating to advertising, branding, communications, graphic design, public relations and media.	Diane Fetty represented all of the Forever Media stations.
4	3/26/24	#1 Conventions, Job Fairs, Career Days, Career Fairs	Point Park University The SAEM Career Fair will take place in Lawrence Hall on Point Park's downtown Pittsburgh campus. The fair will offer a great opportunity for employers to recruit and network with SAEM students and a variety of other students in majors that fit well with the current or future internship and job openings you are promoting	David Pavlic, GSM Melissa Kasula/AE
5	3/27/24	#1 Conventions, Job Fairs, Career Days, Career Fairs	Frostburg State University Virtual Career and Internship Fair. Engaged with students and alumni seeking employment opportunities.	Diane Fetty represented all of the Forever Media stations.
6	Ongoing	#2 Hosted Job Fairs	FOREVER MEDIA hosts an on-going job fair on its website www.forevermediainc.com where applicants have an opportunity to view	Diane Fetty, CHRD

			open positions, by market, and submit a resume.	
7	12/5/23	#2 Hosted Job Fairs	Forever Media in Brownsville, PA hosted an in-house job fair	David Pavlic, GSM and staff
8	Ongoing	#5 Forever Media Internship Program	Forever Media Radio helps prepare students to take their place in society as active, critical and engaged media professionals. We provide internship opportunities to students every year. We work to design a program that allows students to earn college credit for hands on experience at the radio station. The Internships are designed to meet the needs of the radio station and academic requirements of the college or university where the student is enrolled. Each internship is uniquely designed to help prepare students to take their place in society as active, critical and engaged media professionals. Students may work with the News Director, Program Director, Business Manager, Chief Engineer, Sales Manager or the General Manager to fulfill their internship. Promotional interns. They helped develop, plan, implement, and recap ways to market and promote the station group. They attend Live Action Broadcasts for the radio network and help promote the event.	None this period
9	4/12/23	#8 Establishment of Training Programs for Station Personnel	Webinar: Jacobs Media Techsurvey 2023	Mike Stevens, Corporate Program Director
10	4/13/23	#8 Establishment of Training Programs for Station Personnel	Ally or Enemy Ally or Enemy? How RadioGPT™ will Transform Radio. Description: Daniel Anstandig, founder and CEO of Futuri, discusses Al and RadioGPT™ with Andreas Sannemann of Benztown and Ken Benson of P1 Media Group. Host(s): Global Radio Ideas, Ken Benson, Andreas Sannemann, Daniel Anstandig.	Mike Stevens, Corporate Program Director
11	4/20/23	#8 Establishment of Training Programs for Station Personnel	CRS 360 Webinar- The Lifecycle of a Song	Mike Stevens, Corporate Program Director
12	5/4-5/5/23	#8 Establishment of Training Programs for Station Personnel	Pennsylvania Association of Broadcasters held an in-person annual Board of Directors meeting at the Harrisburg Hilton.	Mike Sherry, VP of Sales; Dave Davies, General Manager
13	5/10/23	#8 Establishment of Training Programs for Station Personnel	Ask Me Anything In our third Ask Me Anything (AMA) Webinar, consultants Jay Nachlis and Meghan Campbell will discuss music testing. In this fast-paced 15-minute webinar moderated by Client Services Director Kimberly Bryant, Jay and Meghan will	Mike Stevens, Corporate Program Director

				1
			 answer your questions about music testing for radio stations, including: Why conducting perceptual research before a music test is so valuable How to select which songs to test What are Fit and Compatibility and why do they matter? Why accurate sound coding is essential for a successful music test 	
14	5/11/23	#8 Establishment of Training Programs for Station Personnel	Edison Research Moms and Media Webinar	Mike Stevens, Corporate Program Director
15	5/18/23	#8 Establishment of Training Programs for Station Personnel	How you replace Scott Shannon, Lessons from an iconic New York PD. Description: Global Radio Ideas with Jim Ryan. Host(s): Global Radio Ideas, Ken Benson, Andreas Sannemann, Jim Ryan	Mike Stevens, Corporate Program Director
16	6/7/23	#8 Establishment of Training Programs for Station Personnel	Ask Me anything Episode 4 – Qualitative Research In this fast-paced 15-minute webinar moderated by Client Services Director Kimberly Bryant, Jay and Meghan will answer your questions about qualitative research, including: What's the difference between qualitative and quantitative research? When should I use qualitative research and when should I use quantitative research? What are the benefits of pairing qualitative and quantitative and what order they should be in? What are the benefits of an online discussion group vs. a traditional focus group and vice versa? What is an IDI? What are some themes we've seen from qualitative research in the past year?	Mike Stevens, Corporate Program Director
17	6/8/23	#8 Establishment of Training Programs for Station Personnel	Westwood One Advisory Board Call	Lynn Deppen, President Mike Stevens, Corporate Program Director
18	6/21/23	#8 Establishment of Training Programs for Station Personnel	Ok Boomer A Conversation with Gen Z Description: Gen-Z personalities and programmers compare notes with experienced industry veterans, to better understand how to connect and appeal to the next generation of audio consumers, employees, and co-workers in 2023 and beyond.	Mike Stevens, Corporate Program Director
19	6/27/23	#8 Establishment of Training Programs for Station Personnel	Copywriting Webinar A free 30-minute webinar on Wednesday, June 7 at 1p ET on <i>Radio Ink'</i> s Facebook page about copywriting	Mike Stevens, Corporate Program Director
20	7/12/23	#8 Establishment of Training Programs for Station	Ask Me Anything - Episode 5: Personality/Show Research In our fourth Ask Me Anything (AMA)	Mike Stevens, Corporate Program Director

		Personnel	Webinar, consultants Jay Nachlis and Meghan Campbell answered questions related to qualitative research. In our next fast-paced 15-minute webinar moderated by Client Services Director Kimberly Bryant, Jay and Meghan will answer your questions about personality/show research, including: What are some of the best ways to measure the appeal of personalities and shows? How long should you wait before including a personality or show in a study? What are some of the most important things you can learn from personality research? Are there any personalities you shouldn't include in research?	
21	8/16/23	#8 Establishment of Training Programs for Station Personnel	Ask Me Anything - Episode 6: The Image Pyramid The Coleman Insights Image Pyramid is the foundation of the insights we provide to our clients. The Image Pyramid states that a radio station's ratings performance is largely based on the relatively simple images that listeners possess of that station. In our sixth Ask Me Anything webinar moderated by Client Services Director Kimberly Bryant, consultants Jay Nachlis and Meghan Campbell will answer your questions about the Image Pyramid and the layers that comprise it, such as: Why is a station's Base Music or Talk position the most important layer of the Image Pyramid? Why isn't Personality the most important layer? What are some challenges you see with some stations' Image Pyramid? What's an example of a great radio station's Image Pyramid only apply to radio, or can it apply to other media?	Mike Stevens, Corporate Program Director
22	9/13/23	#8 Establishment of Training Programs for Station Personnel	AQ5: Radio Talent in the AI Era	Mike Stevens, Corporate Program Director
23	9/28/23 & 9/29/23	#8 Establishment of Training Programs for Station Personnel	Pennsylvania Association of Broadcasters held an in-person annual Board of Directors meeting at the Omni Hotel in Pittsburgh, PA.	Mike Sherry, VP of Sales
24	10/12/23	#8 Establishment of Training Programs for Station Personnel	Checking in on the World's First Al presenter – Is this Radio's future. Description: How Dylan Salisbury created the world's first Al radio presenter and what it means for	Mike Stevens, Corporate Program Director

			broadcasters. Host(s): Global Radio	
			Ideas, Ken Benson, Andreas Sannemann, Dylan Salisbury.	
25	10/18/23	#8 Establishment of Training Programs for Station	AM Mike Stevens held a webinar with Program Directors from Westwood One and the Program Directors using	Mike Stevens, Corporate Program Director
		Personnel	Westwood One products.	
26	10/25/23	#8 Establishment of Training Programs for Station Personnel	Scary Research Stories - Description: Just in time for Halloween, our next Coleman Insights Ask Me Anything will delve into some of the things that haunt our dreamserrnightmares. While you can be sure we'll offer valuable treats in this AMA, pay attention to the tricksas we share some of the scariest things, we see in research that you'll want to avoid. If the ratings ghosts keep you up at night and it feels like you're just spinning your wheels, don't worry pumpkin! Just ask us "witch" way to use research to escape the dungeon. It's not magic. It's a Coleman Insights Ask Me Anything event.	Mike Stevens, Corporate Program Director
27	11/9/23	#8 Establishment of Training Programs for Station Personnel	The Spoken Word Audio Report from NPR and Edison Research	Mike Stevens, Corporate Program Director
28	11/29/23	#8 Establishment of Training Programs for Station Personnel	Political Advertising Compliance Refresher Webinar – PAB and Michigan State Broadcasters	Mike Stevens, Corporate Program Director
29	11/29/23	#8 Establishment of Training Programs for Station Personnel	FCC Political Broadcasting Requirements – Getting Ready for 2024 Webinar highlighting the issues in political broadcasting.	Managers and GSMs
30	12/11/23	#8 Establishment of Training Programs for Station Personnel	Westwood One Advisory Board	Lynn Deppen, President Mike Stevens, Corporate Program Director
31	12/13/23	#8 Establishment of Training Programs for Station Personnel	Top 10 Findings from 2023 from Edison Research Description: It's here at last! Throughout the year, we contemplate numerous findings from our custom studies as well as our syndicated datasets, carefully selecting those deemed list-worthy. This 30-minute webinar will showcase top findings on audio, podcasts, radio, exit polls, and more, presented by the researchers who worked on the projects.	Lynn Deppen, President Mike Stevens, Corporate Program Director
32	12/23/23	#8 Establishment of Training Programs for Station Personnel	Top 10 Findings from 2023 from Edison Research Description: It's here at last! Throughout the year, we contemplate numerous findings from our custom studies as well as our syndicated datasets, carefully selecting those deemed list-worthy. This 30-minute	Mike Stevens, Corporate Program Director

			webinar will showcase top findings on audio, podcasts, radio, exit polls, and	
			more, presented by the researchers who worked on the projects.	
33	1/10/24	#8 Establishment of Training Programs for Station Personnel	Luminate: Year End Music Webinar Description: 2023 Year-End Music Webinar where members of our expert insights team will talk through Luminate's 2023 Year-End Music Report, giving context to the data that highlights some of the industry's biggest trends over the past year.	Mike Stevens, Corporate Program Director
34	1/17/24	#8 Establishment of Training Programs for Station Personnel	RAB Live Presentation - Key Takeaways from CES 2024, the Consumer Electronics Show	Mike Stevens, Corporate Program Director
35	1/24/24	#8 Establishment of Training Programs for Station Personnel	Rising Above is a day-and-a-half live virtual training event designed to teach, coach, inspire and motivate attendees to rise above the challenges of today's sales and management environment.	David Pavlic, GSM
36	1/25/24	#8 Establishment of Training Programs for Station Personnel	Rising Above is a day-and-a-half live virtual training event designed to teach, coach, inspire and motivate attendees to rise above the challenges of today's sales and management environment.	Sales Team/Brownsville and Robinson locations
37	2/15/24	#8 Establishment of Training Programs for Station Personnel	Al's Role, Impact and Future on Local Broadcasting: A Conversation with the NAB Sam Matheny Chief Technology Officer, NAB. With the meteoric rise in AI, what do broadcasters need to know about what's on the horizon. In this session, the NAB will define AI, what technologies are available to enhance local broadcasts, and tips to avoid potential pitfalls.	Mike Stevens, Corporate Program Director
38	2/28/24, 2/29/24 & 3/1/24	#8 Establishment of Training Programs for Station Personnel	Country Radio Seminar (CRS), a three-day educational event held on February 28 – March 1, 2024, at the Omni in Nashville, TN, gathers key business leaders in various radio and music industry fields, featuring presentations on best business practices, emerging technology, personal career development, and new music showcases.	Mike Stevens, David Davies, Nancy Gleason, Jeremy Mulder and Scott Donato
39	Weekly	#8 Establishment of Training Programs for Station Personnel	The sales staff in the Brownsville and Robinson locations take part in weekly training through P-1 Learning's 10 Minute Trainer Course	David Pavlic, GSM Robinson and Brownsville Sales Staff
40	Bi-Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens, conducts a bi- monthly telephone conference call with the Program Directors and General Managers to review, guide and train in order to help them succeed in their careers and the overall operation of the Radio Stations. These calls routinely	Program Directors and GMs with Mike Stevens

			include coaching and support from	
			Forever Media President Lynn Deppen.	
41	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Thursdays at 10:31 am with Production Directors and copywriters, who are divided into group, to share ideas for commercials and promos.	Production Directors and Copywriters
42	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Tuesdays at 10:31 am with the programming air staff, who are divided into group, to share ideas on air content.	Programming Staff
43	Occasionally	#8 Establishment of Training Programs for Station Personnel	Mike Stevens will occasionally share a webinar or presentation to programming and/or production directors and copywriters as they are held by consultants and other broadcast organizations.	Programming/Production Staff
44	Daily	#8 Establishment of Training Programs for Station Personnel	Account Executives are provided with daily group sales meetings to further their understanding of sales, communication, marketing trends/opportunities and sales information. These morning meetings are usually led by the General Sales Manager or General Manager. When individual training is required, the Account Executives are assisted by the General Sales Manager and/or the General Manager.	Sales Staff
45	Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens conducts a monthly telephone conference call with Production Directors and Copy Writers to guide, and train in order to help them succeed in their careers, as well as share ideas and talk about trends in copy writing and production. These calls include coaching and support from Mike.	Production Directors and Copywriters with Mike Stevens
46	Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media makes available Monarch Solutions to the Sales Department. Monarch offers a web-based media-specific software platform that enables the sales department to maximize their advertising opportunities. The program provides media sales workflow while giving the exact information needed for prospecting, managing, evaluating, and closing business. Training tools for all aspects of sales are provided and available within this program.	All Management and sales staff
47	Annually and upon hire	#8 Establishment of Training Programs for Station Personnel	Forever Media supports and has a commitment to the principles of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon	All Employees

			hire, all new employees are put through	
			Sexual Harassment training and every	
			employee trained annually.	
48	Ongoing	#8 Establishment of	Forever Media incorporates an	All Employees
		Training Programs	additional level of employee training	, ,
		for Station	with the ThinkZoom-P1Learning	
		Personnel	program. P1Learning provides on-line	
			training and operations development	
			solutions focused exclusively on the	
			media industry. P1 provides selling	
			techniques and concepts, tips, training,	
			development leadership advice and	
			legal compliance requirements to	
			salespersons, human resources,	
			supervisors and management. All	
			Forever Media employees have access	
			to hundreds of interactive courses, tests	
			and written materials on a variety of	
			topics relevant to the industry.	
49	Weekly	#8 Establishment of	Forever Media General Managers	VP of Sales, GM's, GSM's,
43	VVCCKIY	Training Programs	schedule weekly, daily and individual	Sales Staff, Market
		for Station	meetings with Sales Account Executives	Managers
		Personnel	to review, guide and train in order to	Withagers
		1 croomici	help each succeed in their career.	
			Additionally, every Tuesday morning,	
			the Vice-President of Sales conducts a	
			telephone-conferenced webinar to	
			mentor all Forever Media station	
			General Managers, General Sales	
			I -	
			Managers, Market Managers through a process of informal discussion of	
			1 '	
			knowledge, education, coaching and support as it relates to work, career, or	
			professional development.	
50	Ongoing	#8 Establishment of	The station's General Manager, General	Sales Staff
30	Origoning	Training Programs	Sales Manager and Account Executives	Sales Stall
		for Station	routinely train on-line with the Radio	
		Personnel	Advertising Bureau. During this period,	
		reisonnei	all have earned Radio Marketing	
			Professional Certifications from the	
			Radio Advertising Bureau. These	
			educational and instructional courses	
			are designed to improve our sales	
			team's knowledge about radio and	
			offers educational/instructional courses	
			designed to improve management, daily	
			operations and leadership of the Radio	
			Stations.	
51	Ongoing	#8 Establishment of	The General Manager and General Sales	GM's, GSM's
J.	- Crigoring	Training Programs	Manager have routinely trained on-line	GIVI 3, GUIVI 3
		for Station	with the Pennsylvania Associations of	
		Personnel	Broadcasters (The Local Broadcast Sales	
		i Cisonilei	Team & P1 Selling).	
52	Ongoing	#8 – Establishment	Forever Media makes available	Traffic Staff,
32	Oligonig		Marketron, Marketron offers a web-	
		of Training Programs for	based media-specific software platform	Programming Staff, and
		Station Personnel	that enables the traffic departments,	Business Managers
		Station reisonnel	I	
	1		production departments, and business	

		managers to maximize their managing			
		and invoicing of commercials, non-			
		traditional revenue and digital. Training			
		tools for all aspects are provided and			
	0.1.0.5	available within this program.			
	Sales Staff	Forever Media makes available Nielsen.	#8 Establishment of	Ongoing	53
		Nielsen offers platform training for the	Training Programs		
		sales department. Training tools for all	for Station		
		aspects are provided and available	Personnel		
		within this program including a monthly			
		calendar of training sessions.			
ı	All Management and	Establishment of Digital sales products.		Weekly	54
	Sales Staff	Marketron offers a web-based digital-	Training Programs		
		specific software platform that enables	for Station		
		the sales, sales management to provide	Personnel		
		digital products to our clients. Training is			
		ongoing and is incorporated into their			
		weekly sales training sessions.			
	David Pavlic, GSM	We routinely give group tours of our	#16 Radio Station	Upon Request	55
		facility, 123 Blaine Road, Brownsville, PA	Group Tours		
		15417 to organizations such as the Boy			
		and Girl Scouts, elementary and high			
		school groups, church groups and other			
		similar groups. The tours provide an			
		introduction to the Radio Broadcasting			
		Industry and are offered for free. A			
		typical tour includes information on the			
		history of Radio and our stations. We			
		explain and demonstrate the			
		broadcasting equipment used to			
		transmit programming from the studio			
		to the transmitter site, we explain the			
		studio equipment and how it functions.			
		An introduction and hands-on recording			
		of commercial production is			
		demonstrated. An explanation of all			
		positions and responsibility of station			
		personnel is also given. We discuss our			
		station formats, audience and coverage			
		area. The tours are tailored to meet the			
		goals of the specific groups. To request			
		a tour contact: Forever Media, Inc. 123			
		Blaine Road, Brownsville, PA 15417,			
		Attention: GSM or call 724-938-2000			
	Sales Staff	calendar of training sessions. Establishment of Digital sales products. Marketron offers a web-based digital- specific software platform that enables the sales, sales management to provide digital products to our clients. Training is ongoing and is incorporated into their weekly sales training sessions. We routinely give group tours of our facility, 123 Blaine Road, Brownsville, PA 15417 to organizations such as the Boy and Girl Scouts, elementary and high school groups, church groups and other similar groups. The tours provide an introduction to the Radio Broadcasting Industry and are offered for free. A typical tour includes information on the history of Radio and our stations. We explain and demonstrate the broadcasting equipment used to transmit programming from the studio to the transmitter site, we explain the studio equipment and how it functions. An introduction and hands-on recording of commercial production is demonstrated. An explanation of all positions and responsibility of station personnel is also given. We discuss our station formats, audience and coverage area. The tours are tailored to meet the goals of the specific groups. To request a tour contact: Forever Media, Inc. 123 Blaine Road, Brownsville, PA 15417,	Personnel #16 Radio Station	Weekly Upon Request	