BROWNSVILLE, PA ANNUAL EEO PUBLIC FILE REPORT

Facility ID	Date Report Covers:	Employer:	Job Search to:
	April 1, 2022- March	Forever Media, Inc.	careers@forevermediainc.com
	31, 2023		
	Stations, City of	Employment Unit Address:	Contact Person, Title, email,
	License:	123 Blaine Road	phone number:
65709	WOGG-FM, Oliver, PA	Brownsville, PA 15417	David Pavlic, RSM
33828	WPKL-FM-	On-Line Public File location:	dpavlic@forevermediainc.com
	Uniontown, PA	www.foreverpittsburgh.com	724-938-2000

This EEO Public File Report is filed in each Station's online FCC Public File.

Employer is an equal opportunity employer and does not discriminate in the recruiting, hiring, training, or promotion of employees or, in its advertising practices by reason of race, color, religion, sex, or national origin. We engage in a continuing and evolving effort to seek out prospective applicants for employment. The Annual EEO Reports herein exemplify those agencies contacted. Those, which requested to be contacted, are so noted. We have found these agencies to be suppliers of diverse and qualified employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community. We periodically re-evaluate the recruitment process to enhance wide dissemination. As a result, we believe our overall package of recruiting initiatives has been successful over the past two reporting periods.

Full-Time Vacancies Filled:

Job Title	Hire	Persons	Persons	Recruitment Sources Used from Master List	Referring
	Date	Hired	Interviewed		Source
Sales	6/20/22	1	7	1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,	4
Assistant				22,23,24,25,26,27,28,29,31,32,33,34,35,36,37,38,39,40,42	
Account	7/25/22	1	6	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,	3
Executive				24,25,26,27,28,29,30,31,32,33,34,35,36,37,38,39,41,42	
Sales	8/29/22	1	4	1,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,	3
Assistant				24,25,26,27,28,29,30,31,32,33,34,35,36,37,38,39,42	

Full-Time Recruitment Sources Master List:

Recruitment	Recruitment Source	Source	Referrals
Source	Name, Address, Phone, Contact, email, URL	Requested	from this
	Name, Address, Phone, Contact, email, OKL	=	
Number		Notification	source
1	Forever Media Web	No	1
	Arthur Annone and		
	Anna Steele		
	123 Blaine Road		
	Brownsville, PA 15417 Foreverpittsburgh.com		
2	Forever Media ON-AIR RADIO STATIONS	No	3
2	WOGG/WPKL	NO	
	123 Blaine Road		
	Brownsville, PA 15417		
	724-938-2000		
	www.careers@forevermediainc.com		
3	Walk-Ins, Employee/ Client Referrals/Other	No	4
	David Pavlic, Sales Manager		
	123 Blain Road		
	Brownsville, PA 15417		
	724-938-2000		
	careers@forevermediainc.com		
4	Indeed	No	7
	177 Broad Street,6 th Floor, Stamford CT 06901		
	888-746-9333		
	Customer Support		
	www.indeed.com		2
5	Internal Job Posting-Cumberland	No	0
	350 Byrd Avenue Cumberland, MD 21502		
	Tim Martin		
	301-722-6666		
	tmartin@forevermediainc.com		
6	Internal Job Posting- Easton	No	0
	306 Port Street		
	Easton, MD 21601		
	Patti Tibbitt		
	410-822-3301		
	ptibbitt@forevermediainc.com		
7	Internal Job Posting-Havre de Grace	No	0
	707 Revolution Street		
	Havre de Grace, MD 21078		
	Doug Hall		
	866-664-1037		
8	dhall@forevermediainc.com	No	0
•	Internal Job Posting – Hollidaysburg 1 Forever Drive, Hollidaysburg, PA 1664	INU	
	Jody Downing		
	814-941-9800		
	jdowning@forevermediainc.com		
9	Internal Posting-Brownsville	No	0
_	123 Blaine Road, Brownsville PA 15417		
	Joyce Nicholson		
	724-938-2000		
	jnicholson@forevermediainc.com		
10	Internal Job Posting – Johnstown	No	0
	109 Plaza Drive, Johnstown, PA 15905		

	Shelly Lovenduski		
	814-255-4186		
	slovenduski@forevermediainc.com		
11		No	0
11	Internal Job Posting – Lebanon, PA 440 Rebecca Street	No	U
	Lebanon, PA 17046		
	Tim Ritchie		
	717-272-7651		
12	tritchie@forevermediainc.com	Na	0
12	Internal Job Posting –Meadville/Franklin 900 Water St.	No	0
	Meadville, PA 16335		
	Jill Hamilton		
	814-724-1111		
	jhamilton@forevermediainc.com		
13	Internal Job Posting – Milford	No	0
13	1666 Blairs Pond Road	NO	U
	Milford, DE 19963		
	Nanci Black		
	302-422-7575		
	nblack@forevermediainc.com		
14	Internal Job Posting – Pittsburgh	No	0
14	2 Robinson Plaza, Suite 410	INU	U
	Pittsburgh, PA 15205		
	Dottie McCartney		
	412-275-3393		
	dmccartney@foreverpittsburgh.com		
15	Internal Job Posting – State College	No	0
13	2551 Park Center Blvd.	NO	U
	State College, PA 16801		
	Laura Specht		
	814-237-9800		
	lspecht@forevermediainc.com		
16	Internal Job Posting – Sharon	No	0
10	87 Stambaugh Ave., Suite 3	NO	O
	Sharon, PA 16146		
	Jill Hamilton		
	1 /24-308-7208		
	724-308-7208		
17	jhamilton@forevermediainc.com	Mo	0
17	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover	No	0
17	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road	No	0
17	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331	No	0
17	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor	No	0
17	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831	No	0
	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com		
17	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington	No No	0
	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road		
	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810		
	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford		
	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford 302-478-2700		
18	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford 302-478-2700 bclifford@forevermediainc.com	No	0
	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford 302-478-2700 bclifford@forevermediainc.com Bethany College		
18	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford 302-478-2700 bclifford@forevermediainc.com Bethany College John E. Osborne	No	0
18	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford 302-478-2700 bclifford@forevermediainc.com Bethany College John E. Osborne 31 E. Campus Drive	No	0
18	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford 302-478-2700 bclifford@forevermediainc.com Bethany College John E. Osborne 31 E. Campus Drive Bethany WV 26032	No	0
18	jhamilton@forevermediainc.com Internal Job Posting – York/Hanover 275 Radio Road Hanover, PA 17331 Tammy Signor 717-637-3831 tsignor@forevermediainc.com Internal Job Posting – Wilmington 2727 Shipley Road Wilmington, DE 19810 Bobbi Jo Clifford 302-478-2700 bclifford@forevermediainc.com Bethany College John E. Osborne 31 E. Campus Drive	No	0

21	CareerLink – Washington PA	No	0
	C. North		
	90 W. Chestnut Street, Suite 190 LL		
	Washington, PA 15301		
	724-223-4500		
22	cnorth@pa.gov	N-	
22	CareerLink Centers-Beaver Falls, PA	No	0
	James Mackin		
	2103 Ninth Avenue		
	Beaver Falls, PA 15010 724-728-4860		
23	jobtraining@jtbc.org CCAC	No	0
23	Pamela Nichols (Boyce)	INO	U
	808 Ridge Avenue, Room SSC 110		
	Pittsburgh PA 15212		
	724-325-6770		
	pnichols@ccac.edu		
24	Clarion University	No	0
	Bill Bailey, Director		-
	419 Becht Hall, 840 Wood Street		
	Clarion PA 16214		
	814-393-2323		
	https://app.joinhandshake.com		
25	Eastern Gateway Comm College	No	0
	Career Services Center		
	400 Sunset Blvd.		
	Steubenville, OH 43952		
	740-266-9665		
	adaly@egcc.edu		
26	Edison Local Schools	Yes	0
	Leah Eft		
	Career Pathways Coach		
	Leah.eft@edisonwildcats.org		
	740-765-4313 x 106		
27	Media Association of Pittsburgh	No	0
	Trisha Duffy		
	Pittsburgh, PA		
28	VPCommunication@mediaPittsburgh.com	No	0
28	Penn State - Fayette Campus Brittany Will	No	0
	2201 University Drive		
	LeMont Furnace PA 15456		
	724-430-4100		
	Bmw6394@psu.edu		
29	Pittsburgh Technical College	No	0
	Career Services Center		Ŭ
	1111 McKee Road		
	Oakdale PA 15071		
	412-809-5100		
	careerservices@ptcollege.edu		
30	Regional Economic Dev Assoc.	No	0
	Service Rep		
	110 Main St. 3 rd Floor-P.O. Box 1029		
	Wheeling WV 26003		
	304-232-7722		
	tmarking@redp.org		

31	West Liberty State College	No	0
	Christopher McPherson, Director		
	PO Box #295, Route #88		
	West Liberty WV 26074		
	304-336-8018		
	christopher.mcpherson@westliberty.edu		
	lsdc@westliberty.edu		
32	PA Association of Broadcasters		0
	Gail Ponti		
	208 North 3rd Street, Suite 105		
	Harrisburg, PA 17101		
	717-482-4820		
	www.pab.org		
33	PennWest	No	0
	(formerly) California Univ of Pennsylvania		
	Rhonda Gifford, Director		
	250 University Avenue		
	California PA 15419		
	724-938-1510		
	https://app.joinhandshake.com		
34	Penn West	No	0
	(formerly) Clarion University	110	Ŭ
	Bill Bailey, Director		
	419 Becht Hall, 840 Wood Street		
	Clarion PA 16214		
	814-393-2323		
	https://app.joinhandshake.com		
35	Franciscan University of Steubenville	+	0
33	Dr. Dave Schaeffer	No	U
		NO	
	1235 University Boulevard Steubenville OH 43952		
	740-284-5391		
36	https://app.joinhandshake.com	N-	0
36	Geneva College	No	0
	3200 College Avenue		
	Beaver Falls, PA 15010		
	721-846-5100		
37	https://app.joinhandshake.com	No	0
5/	Indiana University of Pennsylvania 1101 South Drive	No	0
	Indiana, PA 15705		
	724-357-2100 https://app.ioinhandshake.com		
38	https://app.joinhandshake.com Robert Morris University	No	0
30	Career & Professional Develop Ctr	INU	U
	· ·		
	6001 University Boulevard Moon Twp, Pittsburgh PA 15108		
	412-397-6333		
39	https://app.joinhandshake.com Slippery Rock University	No	0
39	1 Morrow Way	INU	U
	Slippery Rock, PA 16057		
	800-778-9111		
40	https://app.joinhandshake.com University of Pittsburgh	No	0
40		INU	U
	4200 Fifth Avenue Pittsburgh, PA 15260		
	412-624-4141		
L	412-024-4141		

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	https://app.joinhandshake.com		
41	Youngstown State University	No	0
	1 University Plaza		
	Youngstown, OH 44555		
	330-941-3000		
	https://app.joinhandshake.com		
42	Media Recruiter	No	0
	Art Scott		
	Mediarecruiter.com		
	art@mediarecruiter.com 303-400-5150		
43	TBC Holdings LLC	No	2
43	tbcholdingsllc.com	INO	2
	Cameron McDowell		
	724-513-6663		
44	Linked In	No	0
44	www.linkedin.com	INU	U
45	Radio Online	No	0
45	www.radioonline.com	INO	U
46	(Programming only) All Access	No	0
40		INO	U
	24955 Pacific Coast Highway, C303 Malibu CA 90265		
	www.allaccess.com		
47	(Programming only)	N	0
47	Country Aircheck	No	0
	Monta Vaden		
	941 18th Avenue, 2nd Floor		
	Nashville, TN 37212		
	www.countryaircheck.com		
48	(Programming only) Joel Rabb	No	0
48	668 Woodbourne Road	INO	U
	Suite 202		
	Langhorne, PA 19047		
	215-750-6868		
	www.joeraab.com		
	(Programming only)	Takal	47
		Total	17

Outreach Activities List:

Outreach Number	Date	Recruitment Initiative	Description	Participants
1	4/6/22	#1 Conventions, Job Fairs, Career Days, Career Fairs	Wilmington University-attended a virtual job fair with an opportunity to meet with WilmU students and alumni.	Diane Fetty, CHRD represented all of the Forever Media stations
2	4/7/22	#1 Conventions, Job Fairs, Career Days, Career Fairs	Forever Media-Brownsville (WOGG-FM/WPKL-FM) participated in the 2022 Greene County Spring Career Day @ Carmichaels Fire Hall on April 7, 2022, 8am-12Noon. The event was hosted by the Greene County Consortium of School Counselors, Penn Commercial Business/Technical School and the PA CareerLink of Greene County for Greene County 8 th , 11 th and 12 th grade students.	#1 Conventions, Job Fairs, Career Days, Career Fairs
3	5/3/22	#1 Conventions, Job Fairs, Career Days, Career Fairs	Cambria County Job Fair-opportunity to meet with job seekers	Bethany Hildebrand, GSM represented all of the Forever stations.
4	9/19/22	#1 Conventions, Job Fairs, Career Days, Career Fairs	Maryland DC Delaware Broadcasters Association job fair.	Diane Fetty, CHRD represented all of the Forever Media stations
5	10/19/22	#1 Conventions, Job Fairs, Career Days, Career Fairs	Fall Job Fair @ PA CareerLink Green County. The event featured open interviews and information on employment and career opportunities from 28 vendors in a variety of fields. These included banking, construction & mechanical engineering, county & state government, education, employment agency, energy (coal, oil & gas), grocery, healthcare (hospital & in home care), home improvement, hospitality, home maintenance, manufacturing, media, non-profit organizations, personal care homes and social services. Information on all current employment opportunities with Forever Media Inc. was offered to attendees. In addition, the information was left with PA CareerLink of Greene County to be used with future candidates looking for employment.	David Pavlic, RSM and Amanda Syner, Sales Assistant
6	2/28/23	#1 Conventions, Job Fairs, Career Days, Career Fairs	Spring 2023 Maryland and Pennsylvania Job and Internship Fair-Fall 2022- Connected with students to discuss career opportunities, internships and full-time employment.	Diane Fetty, CHRD represented all of the Forever Media stations
7	3/1/23	#1 Conventions, Job Fairs, Career Days, Career Fairs	American University, Georgetown University and George Washington University's Marketing and Communication Virtual Industry Fair. Connected with students to discuss career opportunities, internships and full-time employment.	Diane Fetty, CHRD represented all of the Forever Media stations

	2/7/22			B: 5 CUBB
8	3/7/23	#1 Conventions,	University of Delaware's 2023	Diane Fetty, CHRD
		Job Fairs, Career	Communications, Marketing & Media	represented all of the
		Days, Career Fairs	Virtual Career Meetup. Connected with	Forever Media stations
			students to discuss career opportunities,	
			internships and full-time employment.	
9	3/8/23	#1 Conventions,	The 21st Annual Adams County Career	Lauren Kares-Yelk, Local
		Job Fairs, Career	Fair hosted by The Adams County	Sales Manager
		Days, Career Fairs	Economic Education Foundation and The	represented al of the
			Chamber of Gettysburg & Adams	Forever stations.
			County. This event is for 10 th grade	
			students to hear about career	
			opportunities.	
10	3/23/23	#1 Conventions,	Forever Media-Brownsville/Pittsburgh	Representing Forever
		Job Fairs, Career	(WOGG-FM/WOGH-FM/WOGI-	Media, Inc. was David
		Days, Career Fairs	FM/WKPL-FM/WPKL-FM) participated in	Pavlic and Amanda
			the 2023 Greene County Spring Career	Syner.
			Day @ Carmichaels Fire Hall on March	
			23, 2023, from 8:30am-11:30am at 420	
			W. George Street; Carmichaels, PA	
			15320. The event was hosted by the	
			Greene County Consortium of School	
			Counselors and the Pittsburgh Technical	
			College for Greene County 8th, 11th and	
			12 th grade students.	
11	3/29/23	#1 Conventions,	Frostburg State University Virtual	Diane Fetty, CHRD
		Job Fairs, Career	Career and Internship Fair Spring 2023-	represented all of the
		Days, Career Fairs	Connected with students to discuss	Forever Media stations
			career opportunities, internships and	
			full-time employment.	
12	Ongoing	#2 Hosted Job Fairs	FOREVER MEDIA hosts an on-going job	Diane Fetty, CHRD
			fair on its website	-
			www.forevermediainc.com where	
			applicants have an opportunity to view	
			open positions, by market, and submit a	
			resume.	
13	3/15/23	#2 Hosted Job Fairs	Forever Media Robison held an in-house	David Pavlic, Regional
			job fair for the Robison Township and	Sales Manager
			Brownsville locations	
14	Ongoing	#5 Forever Media	Forever Media Radio helps prepare	None this period
		Internship Program	students to take their place in society as	
			active, critical and engaged media	
			professionals. We provide internship	
			opportunities to students every year.	
			We work to design a program that	
			allows students to earn college credit for	
			hands on experience at the radio	
			station. The Internships are designed to	
			meet the needs of the radio station and	
			academic requirements of the college or	
			university where the student is enrolled.	
			Each internship is uniquely designed to	
			help prepare students to take their	
			place in society as active, critical and	
			engaged media professionals. Students	
			may work with the News Director,	
			Program Director, Business Manager,	
			Chief Engineer, Sales Manager or the	
			General Manager to fulfill their	
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			internship. Promotional interns. They helped develop, plan, implement, and recap ways to market and promote the station group. They attend Live Action Broadcasts for the radio network and help promote the event.	
15	5/5/22 thru 5/6/22	#8 Establishment of Training Programs for Station Personnel	Pennsylvania Association of Broadcasters held an in-person Board of Directors meeting and Awards Luncheon at the Harrisburg Hilton.	Bobbi Castellucci, Market Manger, Dave Davies, Market Manager
16	5/11/22	#8 Establishment of Training Programs for Station Personnel	SPHRO HR Roundtable- Forever Media-Brownsville participated in the May SPHRO HR Roundtable discussion "Talent Attraction and Retention, Revisited". The event featured open discussion on challenges in attracting and retaining employees and potential ideas to increase recruitment and retention success. Representatives from 13 companies in a variety of fields participated. These included banking, business management consulting, career development, chamber of commerce, human resource consulting, insurance, legal, manufacturing, media, security, social services and a university.	David Pavlic, Regional Sales Manager
17	07/28/2022	#8 Establishment of Training Programs for Station Personnel	P1 Plus Program which is a 7-week virtual program that will aid your new hires training schedule with training videos and online meetings that will take them from "rookie to ready"	Jamie Terreta-AE Brownsville
18	07/28/2022	#8 Establishment of Training Programs for Station Personnel	Political Advertising FCC Compliance with David Oxenford, Esq. David Oxenford hosted a Zoom Meeting to offer comprehensive briefing on how to manage political to be in compliance with the FCC.	All GMs, SMs, BMs, Traffic Mgrs., PDs, copywriters in Forever Media
19	9/20/22	#8 Establishment of Training Programs for Station Personnel	EEO Regulations Webinar with David Oxenford, Esq. David Oxenford hosted a Zoom Meeting to offer comprehensive briefing on how to manage political to be in compliance with the FCC. He will review all of the FCC's obligations and discuss how you can meet those obligations and stay out of trouble with the FCC. The FCC has continued to enforce its EEO rules even while considering changes to its policies.	All GMs of Forever Media.
20	12/16/22 and 12/17/22	#8 Establishment of Training Programs for Station Personnel	Pennsylvania Association of Broadcasters held the 2022 Board of Directors Meeting and Awards Gala in Philadelphia, PA. Presentations of broadcast innovations, programming and legal concerns.	Lynn Deppen, President, Dave Davies, Market Manager, Mike Sherry, VP of Sales, Mark Schollenberger, Market Manger, Don Dalesio, Market Manager, Diane Fetty, Director of HR, Jeff Trunzo, Corp Engineer, Tom Bayer, Accounting

21	Bi-Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens, conducts a bi- monthly telephone conference call with the Program Directors and General Managers to review, guide and train in order to help them succeed in their careers and the overall operation of the Radio Stations. These calls routinely include coaching and support from Forever Media President Lynn Deppen and Radio Consultant Joel Raab.	Program Directors and GMs with Mike Stevens
22	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Thursdays at 10:31 am with Production Directors and copywriters, who are divided into group, to share ideas for commercials and promos.	Production Directors and Copywriters
23	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Tuesdays at 10:31 am with the programming air staff, who are divided into group, to share ideas on air content.	Programming Staff
24	Occasionally	#8 Establishment of Training Programs for Station Personnel	Mike Stevens will occasionally share a webinar or presentation to programming and/or production directors and copywriters as they are held by consultants and other broadcast organizations.	Programming/Production Staff
25	Daily	#8 Establishment of Training Programs for Station Personnel	Account Executives are provided with daily group sales meetings to further their understanding of sales, communication, marketing trends/opportunities and sales information. These morning meetings are usually led by the General Sales Manager or General Manager. When individual training is required, the Account Executives are assisted by the General Sales Manager and/or the General Manager.	Sales Staff
26	Bi-Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens, conducts a bi- monthly telephone conference call with the Program Directors and General Managers to review, guide and train in order to help them succeed in their careers and the overall operation of the Radio Stations. These calls routinely include coaching and support from Forever Media President Lynn Deppen and Radio Consultant Joel Raab.	Program Directors and GMs with Mike Stevens
27	Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens conducts a monthly telephone conference call with Production Directors and Copy Writers to guide, and train in order to help them succeed in their careers, as well as share ideas and talk about trends in copy writing and production. These calls	Production Directors and Copywriters with Mike Stevens

			include coaching and support from me.	
28	Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media makes available Monarch Solutions to the Sales Department. Monarch offers a web-based mediaspecific software platform that enables the sales department to maximize their advertising opportunities. The program provides media sales workflow while giving the exact information needed for prospecting, managing, evaluating, and closing business. Training tools for all aspects of sales are provided and available within this program.	All Management and sales staff
29	Ongoing	#8 Establishment of Training Programs for Station Personnel	Forever Media supports and has a commitment to the principals of equal employment opportunity and intends to provide a work environment free from unlawful discrimination of any kind. In keeping with this commitment, upon hire, all new employees are put through Sexual Harassment training and every employee trained annually.	All Employees
30	Annually and upon hire	#8 Establishment of Training Programs for Station Personnel	Forever Media incorporates an additional level of employee training with the ThinkZoom-P1Learning program. P1Learning provides on-line training and operations development solutions focused exclusively on the media industry. P1 provides selling techniques and concepts, tips, training, development leadership advice and legal compliance requirements to salespersons, human resources, supervisors and management. All Forever Media employees have access to hundreds of interactive courses, tests and written materials on a variety of topics relevant to the industry.	All Employees
31	Weekly	#8 Establishment of Training Programs for Station Personnel	Forever Media General Managers schedule weekly, daily and individual meetings with Sales Account Executives to review, guide and train in order to help each succeed in their career. Additionally, every Tuesday morning, the Vice-President of Sales conducts a telephone-conferenced webinar to mentor all Forever Media station General Managers, General Sales Managers, Market Managers through a process of informal discussion of knowledge, education, coaching and support as it relates to work, career, or professional development.	VP of Sales, GM's, GSM's, Sales Staff, Market Managers
32	Ongoing	#8 Establishment of Training Programs for Station Personnel	The station's General Manager, General Sales Manager and Account Executives routinely train on-line with the Radio Advertising Bureau. During this period, all have earned Radio Marketing	Sales Staff

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			Professional Certifications from the Radio Advertising Bureau. These educational and instructional courses are designed to improve our sales team's knowledge about radio and offers educational/instructional courses designed to improve management, daily operations and leadership of the Radio Stations.	
33	Ongoing	#8 Establishment of Training Programs for Station Personnel	The General Manager and General Sales Manager have routinely trained on-line with the Pennsylvania Associations of Broadcasters (The Local Broadcast Sales Team & P1 Selling).	GM's, GSM's
34	Ongoing	#8 – Establishment of Training Programs for Station Personnel	Forever Media makes available Marketron. Marketron offers a web- based media-specific software platform that enables the traffic departments, production departments, and business managers to maximize their managing and invoicing of commercials, non- traditional revenue and digital. Training tools for all aspects are provided and available within this program.	Traffic Staff, Programming Staff, and Business Managers
35	Ongoing	#8 Establishment of Training Programs for Station Personnel	Forever Media makes available Nielsen. Nielsen offers platform training for the sales department. Training tools for all aspects are provided and available within this program including a monthly calendar of training sessions.	Sales Staff
36	4/14/2022	#10 Participation of programs relating to career opportunities in broadcasting sponsored by educational institutions	Bloomsburg University invited guest speakers in to talk with their media and journalism students. This gave the students an opportunity to hear about the radio industry and employment opportunities.	Dave Davies, General Manager; Lauren Kares- Yelk, Local Sales Manager, and Allie Kildare, Account Executive represented all of the Forever stations.
37	7/11/22 – 7/15/22	#10 Participation of programs relating to career opportunities in broadcasting sponsored by educational institutions	2022 Radio/TV Broadcast Summer Camp. The first high school Radio/TV Broadcast Summer Camp sponsored by the Pennsylvania Association of Broadcasters (PAB) was hosted July 11-15 by Point Park University. It was a full week of mostly hands-on experience in the world of broadcasting. Point Park University Sports, Arts and Entertainment Management (SAEM) PAB Scholarship recipients De'Ante Johnson, Arianna Sanker and Autumn Ashbough along with students Rebecca Schnupp (SAEM) and Zoe Vitalli (School of Comm) assisted.	Mike Sherry, VP of Sales, David Pavlic, GSM
38	6/9/22, 8/4/22 and 12/16/22	#10 Participation of programs relating to career opportunities in	PAB Talent Acquisition Committee was evolved to articulate the lack of success recruiting the next generation of reports, air talent, engineers, and sellers	Dave Davies, General Manager, Chair of the committee.

39	3/24/23	broadcasting sponsored by educational institutions #10 Participation of programs relating to career opportunities in broadcasting sponsored by educational institutions	has become a crisis in our industry. Goal is to develop a plan to assist member stations with outreach to colleges and high schools. Point Park University High School Media Day. The School of Communication offers current high school students exciting opportunities to visit Point Park University's Downtown Pittsburgh campus and learn what it's like to study in one of our innovative communication majors	Mike Sherry, VP of Sales represented all of the Forever Media Stations.
40	Upon Request	#16 Radio Station Group Tours	We routinely give group tours of our facility, 123 Blaine Road, Brownsville, PA 15417 to organizations such as the Boy and Girl Scouts, elementary and high school groups, church groups and other similar groups. The tours provide an introduction to the Radio Broadcasting Industry and are offered for free. A typical tour includes information on the history of Radio and our stations. We explain and demonstrate the broadcasting equipment used to transmit programming from the studio to the transmitter site, we explain the studio equipment and how it functions. An introduction and hands-on recording of commercial production is demonstrated. An explanation of all positions and responsibility of station personnel is also given. We discuss our station formats, audience and coverage area. The tours are tailored to meet the goals of the specific groups. To request a tour contact: Forever Media, Inc. 123 Blaine Road, Brownsville, PA 15417, Attention: GSM or call 724-938-2000	