Robinson Township, PA ANNUAL EEO PUBLIC FILE REPORT

Facility ID:	Date Report Covers:	Employer:	Job Search to:
	April 1, 2020- March	Forever Media, Inc.	careers@forevermediainc.com
	31, 2021		
	Stations, City of	Employment Unit Address:	Contact Person, Title, email,
	License:	2 Robinson Plaza, Suite 410	phone number:
13711	WOGI-FM-Moon	Pittsburgh, PA 15025	Michael Vennare, GM
	Township, PA	On-Line Public File location:	mvenarre@forevermediainc.com
24999	WKPL-FM-Ellwood	www.foreverpittsburgh.com	412-275-3393
	City, PA		
13710	WOHI-East Liverpool,		
	ОН		
65408	WLYI-FM-		
	Burgettstown, PA		

This EEO Public File Report is filed in each Station's online FCC Public File.

Employer is an equal opportunity employer and does not discriminate in the recruiting, hiring, training, or promotion of employees or, in its advertising practices by reason of race, color, religion, sex, or national origin. We engage in a continuing and evolving effort to seek out prospective applicants for employment. The Annual EEO Reports herein exemplify those agencies contacted. Those, which requested to be contacted, are so noted. We have found these agencies to be suppliers of diverse and qualified employment candidates in our continuing outreach program to achieve dissemination of information to a broad section of the community. We periodically re-evaluate the recruitment process to enhance wide dissemination. As a result, we believe our overall package of recruiting initiatives has been successful over the past two reporting periods.

Full-Time Vacancies Filled:

Job Title	Hire Date	Persons	Persons	Recruitment Sources Used from Master List	Referring
		Hired	Interviewed		Source
AE	9/29/20	1	7	1,3,4,5-19, 20—26, 28-30, 33, 35,37, 39,40-43	4
Total		1	7		

Full-Time Recruitment Sources Master List:

Recruitment	Recruitment Source	Source	Referrals	
Source	Name, Address, Phone, Contact, email, URL	Requested	from this	
Number	, ,,,, -	Notification	source	
1	Forever Media Website	No	0	
-	Jason Tokarski	110		
	2 Robinson Plaza, Suite 410			
	Pittsburgh, PA 15205			
	412-275-3393			
	Foreverpittsburgh.com			
2	Forever Media ON-AIR RADIO STATIONS	No	0	
	WOGI/WPKL			
	2 Robinson Plaza, Suite 410			
	Pittsburgh, PA 15205			
	412-275-3393			
	www.careers@forevermediainc.com			
3	Walk-Ins, Employee/ Client Referrals/Other	No	0	
	Michael Vennare, GM 2 Robinson Plaza, Suite 410			
	Pittsburgh, PA 15205			
	412-275-3393			
	careers@forevermediainc.com			
4	Indeed	No	7	
-	177 Broad Street,6 th Floor, Stamford CT 06901			
	888-746-9333			
	Customer Support			
	www.indeed.com			
5	Internal Posting-Bellaire	No	0	
	56325 High Ridge Road			
	Bellaire, OH 43906			
	740-6765661			
	ahowell@forevermediainc.com		_	
6	Internal Posting-Brownsville	No	0	
	123 Blaine Road, Brownsville PA 15417			
	Joyce Nicholson 724-938-2000			
	jnicholson@forevermediainc.com			
7	Internal Job Posting-Cumberland	No	0	
•	350 Byrd Avenue	1,10		
	Cumberland, MD 21502			
	301-722-6666			
	jmclaughlin@forevermediainc.com			
8	Internal Job Posting- Easton	No	0	
	306 Port Street			
	Easton, MD 21601			
	410-822-3301			
	Imoore@forevermediainc.com		_	
9	Internal Job Posting-Havre de Grace	No	0	
	707 Revolution Street			
	Havre de Grace, MD 21078 866-664-1037			
	Stacie.monz@forevermediainc.com			
10	Internal Job Posting – Hollidaysburg	No	0	
10	1 Forever Drive, Hollidaysburg, PA 1664	INU		
	Jody Downing			
	814-941-9800			
	jdowning@forevermediainc.com			

			•
11	Internal Job Posting – Johnstown	No	0
	109 Plaza Drive, Johnstown, PA 15905		
	Shelly Lovenduski		
	814-255-4186		
12	slovenduski@forevermediainc.com	Na	0
12	Internal Job Posting – Lebanon, PA	No	0
	440 Rebecca Street		
	Lebanon, PA 17046 717-272-7651		
	bsmith@forevermediainc.com		
13	Internal Job Posting –Meadville/Franklin	No	0
15	900 Water St.	INO	U
	Meadville, PA 16335		
	814-724-1111		
	jhamilton@forevermediainc.com		
14	Internal Job Posting – Milford	No	0
	1666 Blairs Pond Road	140	· ·
	Milford, DE 19963		
	302-422-7575		
	sgay@forevermediainc.com		
15	Internal Job Posting – Pittsburgh	No	0
	2 Robinson Plaza, Suite 410		-
	Pittsburgh, PA 15205		
	412-275-3393		
	dmccartney@foreverpittsburgh.com		
16	Internal Job Posting – Sharon	No	0
	87 Stambaugh Ave., Suite 3		
	Sharon, PA 16146		
	724-308-7208		
	jhamilton@forevermediainc.com		
17	Internal Job Posting – State College	No	0
	2551 Park Center Blvd.		
	State College, PA 16801		
	814-237-9800		
	slevine@forevermediainc.com		
18	Internal Job Posting – York/Hanover	No	0
	275 Radio Road		
	Hanover, PA 17331		
	717-637-3831		
40	tsignor@forevermediainc.com		•
19	Internal Job Posting – Wilmington	No	0
	2727 Shipley Road Wilmington, DE 19810		
	302-478-2700		
	jmarzan@forevermediainc.com		
20	Bethany College	No	0
20	John E. Osborne	NO	U
	31 E. Campus Drive		
	Bethany WV 26032		
	304-829-7395		
	josborne@bethanywv.edu		
21	California Univ of Pennsylvania	No	0
	Rhonda Gifford, Director	110	Ŭ
	250 University Avenue		
	California PA 15419		
	724-938-1510		
	https://app.joinhandshake.com		
22	CareerLink – Washington PA	No	0
		1	

	C Novelle		1
	C. North 90 W. Chestnut Street, Suite 190 LL		
	Washington, PA 15301		
	724-223-4500		
	cnorth@pa.gov		
23	CCAC	No	0
25	Pamela Nichols (Boyce)	INO	U
	808 Ridge Avenue, Room SSC 110		
	Pittsburgh PA 15212		
	724-325-6770		
	pnichols@ccac.edu		
24	CareerLink Centers-Beaver Falls, PA	No	0
24	James Mackin	140	U
	2103 Ninth Avenue		
	Beaver Falls, PA 15010		
	724-728-4860		
	jobtraining@jtbc.org		
25	OhioValleyHelpWanted.com	No	0
23	Eric Straus, President	110	· ·
	14 Moonstone Lane		
	Lagrangeville, NY 12540		
	800-365-8630		
	Eric.straus@regionalhelpwanted.com		
26	Clarion University	No	0
	Bill Bailey, Director		· ·
	419 Becht Hall, 840 Wood Street		
	Clarion PA 16214		
	814-393-2323		
	recruit@clarion.edu		
27	Duquesne University	No	0
	Center for Career Development		-
	614 Duquesne Union		
	Pittsburgh PA 15282		
	412-396-6644		
	careerservices@duq.edu		
	https://app.joinhandshake.com		
28	Eastern Gateway Comm College	No	0
	Career Services Center		
	400 Sunset Blvd.		
	Steubenville, OH 43952		
	740-266-9665		
	adaly@egcc.edu		
29	Franciscan University of Steubenville	No	0
	Dr. Dave Schaeffer		
	1235 University Boulevard		
	Steubenville OH 43952		
	740-284-5391		
	dschaefer@franciscan.edu		
30	Media Association of Pittsburgh	No	0
	Trisha Duffy		
	Pittsburgh, PA		
	VPCommunication@mediaPittsburgh.com		
31	Ohio Association of Broadcasters	No	0
	Patricia Geary		
	17 S. High Street, Ste. 1010		
	Columbus, OH 43215		
	614-228-4052		

	pgeary@oab.org		
32	PA Association of Broadcasters	No	0
	Gail Ponti		
	208 North 3rd Street, Suite 105		
	Harrisburg, PA 17101		
	717-482-4820		
	www.pab.org		
33	Penn State - Fayette Campus	No	0
	Steven Wilt		
	2201 University Drive		
	LeMont Furnace PA 15456		
	724-430-4100		
	spw5026@psu.edu		
34	Pittsburgh Professional Women	No	0
	Beth Caldwell		
	beth@pittsburghprofessionalwomen.com		
	412-202-6983		
35	Pittsburgh Technical College	No	0
	Career Services Center		
	1111 McKee Road		
	Oakdale PA 15071		
	412-809-5100		
	careerservices@ptcollege.edu		
36	Regional Economic Dev Assoc.	No	0
	Service Rep		
	110 Main St. 3 rd Floor-P.O. Box 1029		
	Wheeling WV 26003		
	304-232-7722		
	tmarking@redp.org		
37	Robert Morris University	No	0
	Career & Professional Develop Ctr		
	6001 University Boulevard		
	Moon Twp, Pittsburgh PA 15108		
	412-397-6333		
38	careers@rmu.edu	No	0
36	West Liberty State College Bridgett Dawson, Director	INO	U
	PO Box #295, Route #88		
	West Liberty WV 26074		
	304-336-8018		
	bdawson@westliberty.edu		
39	Geneva College	No	0
33	3200 College Avenue	140	U
	Beaver Falls, PA 15010		
	855-979-5563		
	https://app.joinhandshake.com		
40	Wheeling Jesuit College	No	0
	Office - Dean of Student Develop.	140	J
	316 Washington Avenue		
	Wheeling WV 26003		
	304-243-2350		
	careers@wju.edu		
41	Indiana University of PA	No	0
7.	1011 South Drive	140	J
	Indiana, PA 15705		
	724-357-2100		
	https://app.joinhandshake.com		
42	University of Pittsburgh	No	0
74	Oniversity of Fittisburgii	INU	U

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	4200 5 th Avenue		
	Pittsburgh, PA 15260		
	412-624-4141		
	https://app.joinhandshake.com		
43	Youngstown State University	No	0
	1 University Plaza		
	Youngstown, OH 44555		
	330-941-3000		
	https://app.joinhandshake.com		
44	LinkedIn	No	0
	Sunnyvale, CA		
		Total	7

Outreach Activities List:

Outreach Number	Date	Recruitment Initiative	Description	Participants
1	04/15/20	#1 Conventions, Job Fairs, Career Days, Career Fairs	Shippensburg University's Career, Mentoring and Professional Development Center offered the Career CUB Take Over 2020 Spring Career & Internship Fair. This virtual fair was held on April 15, 2020 from 10:30 a.m. to 2 p.m. through the Ship Career Connection Symplicity link.	Courtney Paul-Wessner, Jill Hamilton, Judy Vavrek, Andy Kreiser, David Pavlic, Bethany Hildebrand, Mark Schollenberger, Don Dalesio, Michael Vennare, Tammy Signor who represented all Forever Media Stations.
2	05/21/20	#1 Conventions, Job Fairs, Career Days, Career Fairs	Shippensburg University's Career, Mentoring and Professional Development Center held the Raider Graduate Virtual Job Fair on May 21,2020, 2020 from 3 p.m. to 5 p.m. through the Ship Career Connection Symplicity link.	Diane Fetty, CHRD represented all of the Forever Media stations
3	10/14/20	#1 Conventions, Job Fairs, Career Days, Career Fairs	All Majors: Fall 2020 Virtual Job & Internship Fair. As college students and employers both face uncertainty with the economy and job market, Dickinson College, Gettysburg College, and Mount St. Mary's University are partnering to bring you two unique opportunities to virtually connect with 7,000+ students across three schools this fall.	Diane Fetty, CHRD represented all of the Forever Media stations
4	11/12/20	#1 Conventions, Job Fairs, Career Days, Career Fairs	Keystone Virtual Fall 2020 Grad, Internship & Career Fair. Meet and network with Keystone Students and Alumni.	Diane Fetty, CHRD represented all of the Forever Media stations
5	11/18/20	#1 Conventions, Job Fairs, Career Days, Career Fairs	Career Link and Fayette Chamber Virtual Career Expo. The Fayette Business Education Partnership, PA CareerLink Fayette and the Fayette Chamber of Commerce are partnering together to present WORK! Fayette County - Virtual Career Expo!	Diane Fetty, CHRD represented all of the Forever Media stations
6	12/2/20	#1 Conventions, Job Fairs, Career Days, Career Fairs	Virtual Fall Career Fair-Colleges of Business, Technology, Arts and Sciences. Meet and network with WilmU Student and Alumni.	Diane Fetty, CHRD represented all of the Forever Media stations
7	2/17/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	Robert Morris University 2021 Spring Career and Student Engagement Fair- Meet and network with RMU students and Alumni.	Diane Fetty, CHRD represented all of the Forever Media stations
8	2/19/21	#1 Conventions, Job Fairs, Career Days, Career Fairs	22nd ANNUAL JOB EXPO/THE PENNSYLVANIA STATE UNIVERSITY- THE COLLEGE OF COMMUNICATIONS Participation in the 2021 PSU College of Communications Virtual JobExpo. The Pennsylvania State University's College of Communications is the largest ACEEJMC accredited undergraduate communications program in the country.	Diane Fetty, CHRD represented all of the Forever Media stations

			This Job Expo is designed for Penn State's	
			top-notch advertising, public relations,	
			film/video, journalism, media studied and	
			telecommunications students and alumni to	
			meet with Radio Broadcasting Groups, public	
			relations firms, newspapers, magazines,	
			production companies and broadcast and	
			cable organizations. We have found that	
			participation in this Job Expo has provided us	
			an opportunity to meet strong candidates	
			with relevant experience in an extremely	
			efficient manner covering the entire mid-	
			Atlantic region. By participating in the 2020	
			Virtual JobExpo Comm, we had access to	
			over 5,000 students from Penn State. Penn	
			State University changed its job fair to a	
			virtual event in light of the Covid-19 situation	
			in the country at this time.	
9	2/24/21	#1 Conventions, Job	Maryland and Pennsylvania Liberal Arts	Diane Fetty, CHRD
	2/21/21	Fairs, Career Days,	Career Fair -Institutions include Gettysburg	represented all of the
		Career Fairs	College, Goucher College, Hood College,	Forever Media stations
			McDaniel College, Mount St. Mary's	
			University, Muhlenberg College, Notre Dame	
			of Maryland University, St. John's College,	
			Ursinus College, and Washington College.	
			Employers had an opportunity to meet and	
			talk with 19,300+ students from 10 liberal	
			arts institutions!	
10	2/25/21	#1 Conventions, Job	The University of Maryland Eastern Shore	Diane Fetty, CHRD
		Fairs, Career Days,	Career and Professional Development	represented all of the
		Career Fairs	Center - Spring 2021 Virtual Career Fair.	Forever Media stations
			Employers had the advantage of this unique	
			opportunity to meet virtually with motivated	
			and talented individuals. Many students are	
			seeking employment opportunities and	
			internships.	
11	2/26/21	#1 Conventions, Job	Juniata College Career Day 2021	Diane Fetty, CHRD
		Fairs, Career Days,	Participation in the 2021 Juniata College	represented all of the
		Career Fairs	Career Day virtual event. This event was	Forever Media stations
			designed to bring students together with	
			employers and alumni from 120+ business,	
			industry and public service to discuss student	
			career options, internships and full-time	
12	05/20/20 and	#2 Hested Job Fairs	employment opportunities.	Diana Fatty CURD
12	05/20/20 and	#2 Hosted Job Fairs	FOREVER MEDIA hosts an on-going job fair	Diane Fetty, CHRD
	ongoing		on its website <u>www.forevermediainc.com</u> where applicants have an opportunity to	represented all of the Forever Media stations
			view open positions, by market, and submit a	Forever iviedia stations
13	None this period.	#5 Forever Media	resume. Forever Media Radio helps prepare students	
13	None this period.	Internship Program	to take their place in society as active, critical	
		internsinh Lingiani	and engaged media professionals. We	
			provide internship opportunities to students	
			every year. We work to design a program	
			that allows students to earn college credit for	
			hands on experience at the radio station.	
			The Internships are designed to meet the	
			needs of the radio station and academic	
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			requirements of the college or university where the student is enrolled. Each internship is uniquely designed to help prepare students to take their place in society as active, critical and engaged media professionals. Students may work with the News Director, Program Director, Business Manager, Chief Engineer, Sales Manager or the General Manager to fulfill their Internship. Promotional interns. They helped develop, plan, implement, and recap ways to market and promote the station group. They attend Live Action Broadcasts for the radio network and help promote the event.	
14	06/03/20	#8 Establishment of Training Programs for Station Personnel	Forever Media (Brownsville, Pittsburgh Wheeling, Meadville/Franklin and Sharon hosted a training Webinar for Local Businesses and Staff. Marketing During a Crisis: Expert Advice for Local Business by Gordon Borrell, CEO Borrell Associates.	David Pavlic, Michael Vennare, Judy Vavrek, Helen Powers, Cindy Grant, Lynda Vesy, Jim Shields and Mike Sherry.
15	06/22/2020	#8 Establishment of Training Programs for Station Personnel	Pennsylvania Association of Broadcasters held a virtual meeting. Presentations of broadcast innovations, programming and legal concerns.	Bobbi Castellucci, Market Mgr., Dave Davies, Market Manager, Mike Sherry, VP of Sales
16	09/23/20	#8 Establishment of Training Programs for Station Personnel	Pennsylvania Association of Broadcasters held a Board of Directors Meeting virtually. Presentations of broadcast innovations, programming and legal concerns.	Bobbi Castellucci, Market Mgr., Dave Davies, Market Manager, Mike Sherry, VP of Sales
17	09/28/20 through 09/29/20	#8 Establishment of Training Programs for Station Personnel	Forever Media manager/owner attended the AIMS (Association of Independent Metropolitan Stations) conference virtually. This two-day conference presented discussions regarding the radio business and new opportunities and problem solving.	Lynn Deppen, President and Mike Sherry, VP of Sales
18	12/10/2020	#8 Establishment of Training Programs for Station Personnel	Pennsylvania Association of Broadcasters held the 2020 Board of Directors Meeting virtually. Presentations of broadcast innovations, programming and legal concerns.	Bobbi Castellucci, Market Mgr., Dave Davies, Market Manager, Mike Sherry, VP of Sales
19	2/22/21 and 2/23/21	#8 Establishment of Training Programs for Station Personnel	Forever Media Manager/owner attended the AIMS (Association of Independent Metropolitan Stations) virtually. This two-day conference presented discussions regarding the radio business and new opportunities and problem solving.	Lynn Deppen, President and Mike Sherry, VP of Sales
20	3/9/21 through 3/11/21	#8 Establishment of Training Programs for Station Personnel	RSC Sound Software conducted training for Program Directors on the music selector product called GSelector.	Program Directors Altoona, Johnstown, Meadville, Pittsburgh, Brownsville, State College, York, PA; Wilmington, DE; and Cumberland, MD
21	3/24/21	#8 Establishment of Training Programs for Station Personnel	Staying on Top of Your Broadcast FCC EEO Obligations webinar. FCC has continued to enforce its EEO rules, reviewing a station's compliance both in connection with its license renewal and through periodic audits. Stations still need to engage in wide	Diane Fetty, CHRD

22	Daily	#8 Establishment of Training Programs for Station Personnel	dissemination of information about job openings and engage in specified outreach activities designed to educate their communities about broadcast employment and to train employees for advancement in their broadcast careers, even if they have no job openings. This webinar gave a review of the FCC's obligations and how we can meet those obligations even while social distancing. Account Executives are provided with daily group sales meetings to further their understanding of sales, communication, marketing trends/opportunities and sales information. These morning meetings are	Sales Staff
			usually led by the General Sales Manager or General Manager. When individual training is required, the Account Executives are assisted by the General Sales Manager and/or the General Manager.	
23	Bi-Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens, conducts a bi-monthly telephone conference call with the Program Directors and General Managers to review, guide and train in order to help them succeed in their careers and the overall operation of the Radio Stations. These calls routinely include coaching and support from Forever Media President Lynn Deppen and Radio Consultant Joel Raab.	Program Directors and GMs with Mike Stevens
24	Monthly	#8 Establishment of Training Programs for Station Personnel	Forever Media Corporate Program Director, Mike Stevens conducts a monthly telephone conference call with Production Directors and Copy Writers to guide, and train in order to help them succeed in their careers, as well as share ideas and talk about trends in copy writing and production. These calls include coaching and support from me.	Production Directors and Copywriters with Mike Stevens
25	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Thursdays at 10:31 am with Production Directors and copywriters, who are divided into group, to share ideas for commercials and promos.	Production Directors and Copywriters
26	Weekly	#8 Establishment of Training Programs for Station Personnel	A weekly telephone conference call is held on Tuesdays at 10:31 am with the programming air staff, who are divided into group, to share ideas on air content.	Programming Staff
27	Occasionally	#8 Establishment of Training Programs for Station Personnel	Mike Stevens will occasionally share a webinar or presentation to programming and/or production directors and copywriters as they are held by consultants and other broadcast organizations.	Programming/Production Staff
28	Ongoing	#8 Establishment of Training Programs for Station Personnel	Forever Media makes available Matrix Solutions to the Sales Department. Matrix offers a web-based media-specific software platform that enables the sales department to maximize their advertising opportunities.	All Management and sales staff

	T	1	The agreement of the state of t	
			The program provides media sales workflow	
			while giving the exact information needed	
			for prospecting, managing, evaluating, and	
			closing business. Training tools for all aspects of sales are provided and available within	
			•	
20	Annually and upon	#0 Establishment of	this program.	All Employees
29	Annually and upon	#8 Establishment of	Forever Media supports and has a	All Employees
	hire	Training Programs	commitment to the principals of equal	
		for Station Personnel	employment opportunity and intends to	
			provide a work environment free from	
			unlawful discrimination of any kind. In	
			keeping with this commitment, upon hire, all	
			new employees are put through Sexual	
			Harassment training and every employee	
20	Mr Id. :	110 F-4-1-1:-1	trained annually.	All Francisco
30	Weekly	#8 Establishment of	Forever Media incorporates an additional	All Employees
		Training Programs	level of employee training with the	
		for Station Personnel	ThinkZoom-P1Learning program. P1Learning	
			provides on-line training and operations	
			development solutions focused exclusively	
			on the media industry. P1 provides selling	
			techniques and concepts, tips, training,	
			development leadership advice and legal	
			compliance requirements to salespersons,	
			human resources, supervisors and	
			management. All Forever Media employees have access to hundreds of interactive	
			courses, tests and written materials on a	
			variety of topics relevant to the industry.	
31	Ongoing	#8 Establishment of	Forever Media General Managers schedule	VP of Sales, GM's, GSM's,
31	Oligonia	Training Programs	weekly, daily and individual meetings with	Sales Staff, Market
		for Station Personnel	Sales Account Executives to review, guide	Managers
			and train in order to help each succeed in	
			their career. Additionally, every Tuesday	
			morning, the Vice-President of Sales	
			conducts a telephone-conferenced webinar	
			to mentor all Forever Media station General	
			Managers, General Sales Managers, Market	
			Managers through a process of informal	
			discussion of knowledge, education,	
			coaching and support as it relates to work,	
			career, or professional development.	
32	Ongoing	#8 Establishment of	The station's General Manager, General	Sales Staff
		Training Programs	Sales Manager and Account Executives	
		for Station Personnel	routinely train on-line with the Radio	
			Advertising Bureau. During this period, all	
			have earned Radio Marketing Professional	
			Certifications from the Radio Advertising	
			Bureau. These educational and instructional	
			courses are designed to improve our sales	
			team's knowledge about radio and offers	
			educational/instructional courses designed	
			to improve management, daily operations	
			and leadership of the Radio Stations.	
33	Ongoing	#8 – Establishment of	Forever Media makes available Marketron.	Traffic Staff, Programming
		Training Programs	Marketron offers a web-based media-	Staff, and Business
		for Station Personnel	specific software platform that enables the	Managers
			traffic departments, production	

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			departments, and business managers to maximize their managing and invoicing of commercials, non-traditional revenue and digital. Training tools for all asserts are	
			digital. Training tools for all aspects are provided and available within this program.	
34	Ongoing	#8 Establishment of Training Programs for Station Personnel	The General Manager and General Sales Manager have routinely trained on-line with the Pennsylvania Associations of Broadcasters (The Local Broadcast Sales Team & P1 Selling).	GM's, GSM's
35	Ongoing	#8 Establishment of Training Programs for Station Personnel	Forever Media makes available Nielsen. Nielsen offers platform training for the sales department. Training tools for all aspects are provided and available within this program including a monthly calendar of training sessions.	Sales Staff
36	Upon Request	#16 Radio Station Group Tours	We routinely give group tours of our facility, 2 Robinson Plaza, Suite 410, PA 15205 to organizations such as the Boy and Girl Scouts, elementary and high school groups, church groups and other similar groups. The tours provide an introduction to the Radio Broadcasting Industry and are offered for free. A typical tour includes information on the history of Radio and our stations. We explain and demonstrate the broadcasting equipment used to transmit programming from the studio to the transmitter site, we explain the studio equipment and how it functions. An introduction and hands-on recording of commercial production is demonstrated. An explanation of all positions and responsibility of station personnel is also given. We discuss our station formats, audience and coverage area. The tours are tailored to meet the goals of the specific groups. To request a tour contact: Forever Media, Inc. 2 Robinson Plaza, Suite 410, Pittsburgh, PA 15205 Attention: GM or call 412-275-3396	